



Salon Utopia

Nina Heller
Salon Utopia
719 Saint Andrews Blvd
Charleston SC 29407
843-766-2544

For business reasons I had to have internet installed in a good friends building down the street from my salon. I exclusively pay for and use this secure internet for sales at my Salon. My problem was the wireless signal from down the street was not strong enough to reach my building. I needed a way of extending the signal to the Salon. Two local Charleston companies we're called. One person said he would be unlikely to do it without modifications (antenna) to both buildings which violated my lease terms; that quote was for several thousand dollars. The other company said there was a different way he could do it but it would cost me \$1700, too expensive.

I got hold of Norm from Delson Computer who said he had an affordable solution he'd let me try out and if I liked it, he'd invoice me later.

His setup has been working 100% for several years now; my internet signal in the salon is secure and fast (as fast as my broadband signal at home) and I'm very happy.

Norm's solution was \$1300 less than the least expensive quote and has been very reliable.

I use Norm regularly for help. He's dependable, fast, and very affordable. He does quality work. I regularly recommend Delson Computer to clients and my family uses him as well.

Sincerely,
Nina Heller
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